

RÉSUMÉ**LESTER M. SALAMON****ADDRESS:**

Office: Center for Civil Society Studies
 Johns Hopkins Krieger School of Arts and Sciences
 The Johns Hopkins University
 3400 North Charles Street
 Baltimore, MD 21218
 Email: lsalamon@jhu.edu

EDUCATION: B.A., Princeton University, 1964 (Economics, Public Policy)
 Ph.D., Harvard University, 1971 (Government)

CURRENT POSITIONS:

- **Director, Center for Civil Society Studies, Department of Political Science, The Johns Hopkins Krieger School of Arts and Sciences;**
- **Professor, School of Arts and Sciences, Johns Hopkins University;**
- **Senior Research Professor, Johns Hopkins School of Advanced International Studies-Bologna Center;**
- **Scientific Director, International Laboratory for Nonprofit Sector Studies, Higher School of Economics, Moscow, Russia.**

Created, built, and oversee a research and training center focusing on issues related to nonprofit organizations, philanthropy, and civil society in the United States and throughout the world. Direct the Johns Hopkins Comparative Nonprofit Sector Project, a study of the scope, structure, financing, and role of the nonprofit sector in more than 40 countries around the world involving a network of some 150 researchers and research institutes, over 50 funding organizations, and several hundred nonprofit and philanthropic leaders on six continents. Organized and oversee the Johns Hopkins Philanthropy Fellows Program, which provides nonprofit scholars and practitioners from around the world the opportunity to study the nonprofit sector in the U.S. Conceived and secured support for the Johns Hopkins Certificate in Nonprofit Studies Program. Also conceived, raised funding for, and oversee several other initiatives, including the Nonprofit Listening Post Project, the Nonprofit Employment Data Project, the Tools of Government Action Project, the State of Nonprofit America Project (a joint undertaking with The Aspen Institute), the Philanthropication thru Privatization Project, and the New Frontiers of Philanthropy Project. Manages a USAID project creating a university-based nonprofit training program in Kyrgyzstan, co-manages a European Union Research Project on “The Impact of the Third Sector in Europe; and co-directs a scientific research laboratory exploring new developments in government-nonprofit relationships in the Russian Federation.

PREVIOUS POSITIONS:

- **Founding Director, Institute for Policy Studies; and Professor, School of Arts and Sciences, The Johns Hopkins University, 1987-1997.**

Founded and directed a policy research and training institute involving 40 professionals and focusing on issues of economic-structural change, urban development, human resource and social welfare policy, the tools of government action, and the structure and role of the nonprofit sector in the United States and abroad. Responsible for articulating the mission of this organization, generating funding for it, recruiting staff, and representing the organization to internal and external audiences, including senior policy officials at federal, state, and local government levels, foundations, the press, university trustees and officers, and the general public. Conceived and established the Johns Hopkins Comparative Nonprofit Sector Project, the Johns Hopkins Master of Arts in Policy Studies Program, and related research and training programs.

- **Director, Center for Governance and Management Research, The Urban Institute, Washington, D.C., 1980-1986.**
Responsible for developing a research program dealing with issues of governance, public management, alternative instruments of government action, and the roles and functions of the public and private sectors in meeting national needs. Conceived, secured funding for, and managed the Urban Institute's Nonprofit Sector Project, a major inquiry into the scope and structure of the private, nonprofit sector and the impact on this set of organizations of recent changes in government policy. This inquiry involved work at the national level and in sixteen local areas across the country and was supported by over forty funding sources, including community foundations, corporations, national foundations, and regional foundations in many different parts of the country.
- **Deputy Associate Director, U.S. Office of Management and Budget, Washington, D.C. 1977-1980.**
Responsible for developing and supervising major organization and management studies and reviewing agency proposals affecting the Departments of Commerce, Agriculture, Transportation, Housing and Urban Development, and Labor, the Small Business Administration and related agencies on behalf the Director of OMB and top Executive Office of the President officials. This involved directing the work of 25-30 professionals, extensive outside speaking, and regular contact with interest group members, members of Congress and their staffs, and top White House and agency officials.
- **Associate Professor of Policy Sciences and Political Science, and Director of the Center for Urban and Regional Development Policy, Duke University, Durham, NC, 1973-1980** (on leave, 1977-1980).
- **Assistant Professor of Political Science, Vanderbilt University, Nashville, Tennessee, 1970-1973.**
- **Instructor, Department of Political Science, Tougaloo College, Tougaloo, Mississippi, 1966-1967.**

PROFESSIONAL ACTIVITIES:

Member of the Maryland Nonprofits Quality of Life Council, 2015-present
 Chairman, National Academy of Sciences Panel on the Measurement of Nonprofit R&D Expenditures, 2013-present
 Member of the National Academy of Public Administration Panel on Environmental Services, 2004-06
 Member of the National Advisory Board of the Standards of Excellence Institute, 2004-present
 Member of the Expert Advisory Group to the Independent Sector Panel on the Nonprofit Sector, 2004-05
 Editorial Advisor, *Third Sector Review*, Taiwan Center for the Third-Sector
 Member of the Editorial Board of *Society*
 Member of the Editorial Board of *Voluntas*
 Member of the Editorial Board of *Nonprofit and Voluntary Sector Quarterly*
 Member of the Editorial Board of *Public Administration Review*
 Member of the Editorial Board of *Administration and Society*
 Member of the Scientific Committee for *Atlantide*, published by the Fondazione per la Sussidiarietà, Italy
 Senior Program Advisor, Aspen Institute Nonprofit Sector Strategy Group, 1999-2000
 Member of the Advisory Committee on Voluntary Foreign Aid to the U.S. Agency for International Development,
 Chair of the Working Group on Civil Society, 1998-2002
 Member of the Program Committee on Philanthropy and the Nonprofit Sector, Social Science Research Council, 1999-2004
 Board Member, Maryland Association of Nonprofit Organizations, 1998-2004
 Chairman of the Board, Chesapeake Community Foundation, 1999-2008
 Board Member ex officio, International Society for Third-Sector Research
 Member, National Academy of Public Administration, 1982-2015

HONORS, PRIZES, FELLOWSHIPS:

2012 Aaron Wildavsky Prize, awarded by the American Political Science Association for the book that has made the most enduring contribution to the discipline of Political Science and the study of Public Policy-- for *Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State* (Baltimore: Johns Hopkins University Press, 1995).

Nonprofit Times “Nonprofit Power 50,” yearly 2000-2010

2005 J. Douglas Gibson Lecture, Queens University, Kingston, Ontario, Canada, February 2005

Gerald Seabury Lecture, University of California at Berkeley, October 2004

Distinguished Lifetime Achievement Award, Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA), November 2003.

2003 Monroe-Paine Lecture, Harry S. Truman School of Public Affairs, University of Missouri.

Winner of the Virginia Hodgkinson Prize for Best Book on the Nonprofit Sector and Philanthropy, 2001

1999 Pins Memorial Lecture, Hebrew University of Jerusalem, March 1999.

Distinguished Lifetime Achievement Award, Israel Center for Third Sector Research, Beer-Sheva, Israel, 1999

Award for Distinguished Book in Nonprofit and Voluntary Action Research, ARNOVA, 1996

Elected to membership in the National Academy of Public Administration, 1986

Laverne Burchfield Award, American Society for Public Administration, 1978 (for an article in *Public Administration Review*)

Phi Beta Kappa, Princeton University, 1964

Omicron Delta Epsilon, National Economics Honorary Society Class of 1924 Award (Co-recipient), Princeton University, 1963

SELECTED PUBLICATIONS (and Work in Progress):

Books

United Nations Satellite Account on Non-Profit and Related Institutions and Volunteer Work. (New York: United Nations, 2018). (Produced in cooperation with an International Experts Group under the auspices of the United Nations Statistics Division.)

The Third Sector as a Renewable Resource for Europe: Concepts, Impacts, Challenges, and Opportunities. (with Bernard Enjolras, Karl-Henrik Sivesind, and Annette Zimmer). (Cham, Switzerland: Palgrave MacMillan, 2018).

Explaining Civil Society Development: A Social Origins Approach. (with S. Wojciech Sokolowski, Megan Haddock, and Associates). (Baltimore: Johns Hopkins University Press, 2017).

The Resilient Sector Revisited: The New Challenge to Nonprofit America. (Washington, D.C.: Brookings Institution Press, 2015).

Philanthropicization thru Privatization: Building Permanent Endowments for the Common Good. (Bologna, Italy: il Mulino, 2014).

- Italian edition published as: *Il progetto Philanthropicization thru Privatization: Come creare patrimonio filantropici per il bene comune* (Bologna: il Mulino, 2014)].
- Portuguese edition published as: *Filantropização via Privatização: Garantindo Receitas Permanentes para o Bem Comum* (Sao Paulo, Brazil: IDIS, 2016)

- Leverage for Good: An Introduction to the New Frontiers of Philanthropy.* (New York: Oxford University Press, 2014).
- Japanese edition published by Minerva Press, 2016
 - Russian edition published in 2016
 - Chinese edition published by Social Sciences Academy Press (China), 2017
- New Frontiers of Philanthropy: A Guide to the New Tools and Actors Reshaping Global Philanthropy and Social Investing.* (New York: Oxford University Press, 2014).
- America's Nonprofit Sector: A Primer.* 3rd Edition. (New York: The Foundation Center, 2012).
- The State of Nonprofit America*, (ed.). 2d edition. (Washington, D.C.: Brookings Institution Press, 2012).
- Manual on the Measurement of Volunteer Work.* (Geneva: International Labour Organization, 2011). (Produced in cooperation with an International Experts Group under the auspices of the International Labour Organization.)
- Outsourcing Social Services to CSOs: Lessons for China from Abroad* (with Lee Irish and Karla Simon).
- Chinese translation published by Peking University Press, 2011.
- Rethinking Corporate Social Engagement: Lessons from Latin America.* (Sterling, Va.: Kumarian Press, 2010).
- Global Civil Society: Dimensions of the Nonprofit Sector* (with S. Wojciech Sokolowski and Associates), Volume II, (Bloomfield, CT, Kumarian Press, 2004).
- Chinese edition published by Peking University Press, 2007.
- Global Civil Society: An Overview* (with S. Wojciech Sokolowski & Regina List), (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 2003).
- Hungarian edition published as: *A Civil Társadalom: Világnézetben* (with S. Wojciech Sokolowski & Regina List), (Budapest, Hungary: Civitalis Egyesület, 2003).
- Handbook on Nonprofit Institutions in the System of National Accounts.* (New York: United Nations, 2003). (Produced in cooperation with an International Experts Group under the auspices of the United Nations Statistics Division.)
- The Resilient Sector: The State of Nonprofit America.* (Washington, D.C.: Brookings Institution Press, 2003).
- The State of Nonprofit America*, (ed.) (Washington, D.C.: Brookings Institution Press, 2002).
- The Tools of Government: A Guide to the New Governance.* (New York: Oxford University Press, 2002).
- Chinese edition to be published by Peking University Press, 2015.
- Global Civil Society: Dimensions of the Nonprofit Sector* [Inaugural Edition] (with Helmut K. Anheier, Regina List, et. al.) (Baltimore, MD: Johns Hopkins Center for Civil Society Studies, 1999).
- Winner of the Virginia Hodgkinson Prize for Best Book on the Nonprofit Sector, Independent Sector, 2001
 - Spanish edition published as: *Sociedad Civil Global: Dimensiones del Sector sin Fines de Lucro*, With Helmut K. Anheier, Regina List, Stefan Toepler, S. Wojciech Sokolowski, and Associates (Madrid: Fundación BBVA, 2001).
 - Chinese edition issued 2002.
- America's Nonprofit Sector: A Primer* [2nd Edition]. (New York: The Foundation Center, 1999).
- Japanese edition published by Iwanami Shoten Publishers, (Tokyo: 1999).
- The Nonprofit Sector in the Developing World*, (edited with Helmut K. Anheier) (Manchester, U.K.: Manchester University Press, 1998).
- Holding the Center: America's Nonprofit Sector at a Crossroads.* New York: The Nathan Cummings Foundation, 1997.
- Japanese edition published by Iwanami Shoten Publishers, (Tokyo: 1999).
- Defining the Nonprofit Sector: A Cross-National Analysis* (Manchester, U.K.: Manchester University Press, 1997).

The International Guide to Nonprofit Law (New York: John Wiley and Sons, 1997).

The Emerging Nonprofit Sector: An Overview (with Helmut K. Anheier) (U.K.: Manchester University Press, 1996).

- Japanese edition published by The Diamond Publishing Company, 1996.
- Hungarian edition published as: *Szektor Születik*, (Hungary: Nonprofit Kutatások, 1994).
- Argentinean edition, published as: *Estudios Sobre El Sector Sin Fines de Lucro en Argentina*, (Argentina: Centro de Estudios de Estado y Sociedad, 2000).

Partners in Public Service: Government-Nonprofit Relations in the Modern Welfare State, (Baltimore: The Johns Hopkins University Press, 1995).

- Selected as 1995-96 Outstanding Academic Book by Choice Magazine.
- Winner of the 1996 Award for Distinguished Book in Nonprofit and Voluntary Action Research, presented by the Association for Research on Nonprofit Organizations and Voluntary Action.
- Reprinted in *La tribune fonda*, No. 13, August 1995.
- Winner of the 2012 Aaron Wildavsky Prize, awarded by the American Political Science Association for the book that has made the most enduring contribution to the discipline of Political Science and the study of Public Policy.

America's Nonprofit Sector: A Primer. (New York: The Foundation Center, 1992).

- Excerpts reprinted in James J. Fishman and Stephen Schwarz, (eds.), *Nonprofit Organizations: Cases, Materials and Problems*. (New York: The Foundation Press, 1995).
- Japanese edition published by The Sasakawa Peace Foundation, (Tokyo: 1994).

Government and the Third Sector: Emerging Relationships in Welfare States (edited with Benjamin Gidron and Ralph Kramer) (San Francisco: Jossey-Bass, 1992).

- Georgian edition published as: *Mtavroba da Mesame Sectori Urtier Tobebi Socialurad Da Economi CuraD Ganvitarebul Kueknebsui*. (The Foundation for the Third Sector: Republic of Georgia, Favorit, 1999).
- Introductory chapter reprinted in a cura by U. Ascoli, & S. Pasquinelli, (eds.), *II Welfre Mix: Stato Sociale & Terzo Settore*, (Milano: Synergia, 1993).

Human Capital and America's Future: An Economic Strategy for the Nineties (edited with David Hornbeck). (Baltimore: The Johns Hopkins University Press, 1991).

Beyond Privatization: The Tools of Government Action. (Washington, D.C.: The Urban Institute Press, 1989).

Managing Foundation Assets (New York: The Foundation Center, 1989).

The Nonprofit Sector and the New Federal Budget (with Alan J. Abramson). (Washington, D.C.: The Urban Institute Press, 1986).

The Reagan Presidency and the Governing of America (edited with Michael S. Lund). (Washington, D.C.: The Urban Institute Press, 1985).

The Federal Budget and the Nonprofit Sector (with Alan J. Abramson). (Washington, D.C.: The Urban Institute Press, 1982).

The Illusion of Presidential Government (with Hugh Heclo). (Denver: Westview Press, 1981).

Welfare: The Elusive Consensus – Where We Are, How We Got There, and What's Ahead. (New York: Praeger Publishers, 1978).

The Money Committees: A Study of the House Banking and Currency Committee and the Senate Banking, Housing, and Urban Affairs Committee. (New York: Grossman, 1975). (Prepared in conjunction with the Ralph Nader Congress Project).

Land and Minority Enterprise: The Crisis and the Opportunity. (Washington: U.S. Government Printing Office, 1976).

Articles and Chapters

- “Allies or Adversaries: NGOs and the State in Africa,” *Perspectives on Politics*, Volume 16, Issue 4, (December 2018).
- “Foreword: Toward a New Economics” in Bruce A. Seaman and Dennis R. Young (Eds.), *Handbook of Research on Nonprofit Economics and Management: Second Edition*. (Cheltenham, UK: Edward Elgar, 2018). Available at: <https://www.e-elgar.com/shop/eep/preview/book/isbn/9781785363528/>.
- “Beyond Nonprofits: In Search of the Third Sector” (with S. Wojciech Sokolowski), in Bernard Enjolras, Lester M. Salamon, Karl-Henrik Sivesind, and Annette Zimmer, *The Third Sector as a Renewable Resource for Europe: Concepts, Impacts, Challenges, and Opportunities*. DOI: 10.1007/978-3-319-71473-8.
- “The Size and Composition of the European Third Sector” with S. Wojciech Sokolowski), in Bernard Enjolras, Lester M. Salamon, Karl-Henrik Sivesind, and Annette Zimmer, *The Third Sector as a Renewable Resource for Europe: Concepts, Impacts, Challenges, and Opportunities*. DOI: 10.1007/978-3-319-71473-8.
- “Introduction: The Nonprofitization of the Welfare State,” *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, Vol. 26, Issue 6 (December 2015): 2147-2154. Available at: <http://link.springer.com/article/10.1007/s11266-015-9638-3>.
- “Government–Nonprofit Cooperation: Anomaly or Necessity?” with Stefan Toepler. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, Vol. 26, Issue 6 (December 2015): 2155-2177. Available at: <http://link.springer.com/article/10.1007/s11266-015-9651-6>.
- “Penetrating the Dual Realities of Government–Nonprofit Relations in Russia,” with Vladimir B. Benevolenski and Lev I. Jakobson. *Voluntas: International Journal of Voluntary and Nonprofit Organizations*, Vol. 26, Issue 6 (December 2015): 2178-2214. Available at: <http://link.springer.com/article/10.1007/s11266-015-9652-5>.
- “A Win-Win Route Out of the Greek Debt Crisis,” *The World Financial Review*, (May 22, 2015). Available at: <http://www.worldfinancialreview.com/?p=3915>.
- “The State of Global Civil Society and Volunteering: Patterns and Possible Explanations,” (with S. Wojciech Sokolowski, and Megan Haddock) in Cathy Hartley, Ed., *The Europa International Foundation Directory 2014*, 23rd Edition (New York: Routledge, 2014), pp. 3-10.
- “Leverage for Good: The Revolution on the New Frontiers of Philanthropy and Social Investment,” *World Financial Review* (December 2014). Available at: <http://ccss.jhu.edu/publications-findings/?did=430>.
- “The Revolution on the Frontiers of Philanthropy and Social Investment,” *Philanthropy Impact*, (Spring, 2014), pp. 8-10. Available at: <http://ccss.jhu.edu/publications-findings/?did=415>.
- “The Impact of Law on Nonprofit Development: A Framework for Analysis.” (with S. Toepler). In Overes, C. and van Ween, W. (ed.), *Met Recht Betrokken*. Amsterdam: Kluwer, (2012), pp.276-284.
- “What Would Google Do? Designing Appropriate Social Impact Measurement Systems,” *Community Development Investment Review*, Vol. 7, Issue 2 (December 2011): 43-47. Available at: <http://ccss.jhu.edu/publications-findings/?did=372>.
- “Measuring the Economic Value of Volunteer Work Globally: Concepts, Estimates, and a Roadmap to the Future,” (with Wojciech Sokolowski and Megan Haddock). *Annals of Public and Cooperative Economics*, Vol. 82, No. 3 (Fall 2011): 217-252. Available at: <http://ccss.jhu.edu/publications-findings/?did=321>.
- Portuguese edition published as: “Mensurando o valor econômico do trabalho voluntário globalmente- Conceitos, estimativas e um do future,” *Revista de Direito do Terceiro Setor*, Vol. 6, n. 12 (Julho/Dezembro 2012), 9-56.
- “Putting Civil Society on the Economic Map of the World, *Annals of Public and Cooperative Economics*, Vol. 81, No. 2, (Summer 2010):167-210. Available at: <http://ccss.jhu.edu/publications-findings/?did=320>.
- “Philanthropicization thru Privatization: A New Avenue for Global Foundation-Building. *Privatization Barometer*,

(May 2010).

- “The Changing Context of Nonprofit Management,” in David Renz, editor, *The Handbook of Nonprofit Management*, (San Francisco: Jossey-Bass Publishers, 2010).
- “Solving the Jobs Conundrum: Let’s Borrow an Idea from the Environmentalists,” *Chronicle of Philanthropy*, February 7, 2010.
- “Volunteers and the Economic Downturn,” www.volunteeringinamerica.gov, August 2009.
- “How to Rally an Army of Nonprofit Volunteers,” *Chronicle of Philanthropy*, January 15, 2009.
- “How to Finance Obama's Social-Innovation Fund,” *Chronicle of Philanthropy*, July 2, 2009.
- “Third-Party Government: The New Normal in Government and Nonprofit Operations”, with Helmut Anheier and Stefan Toepler, *Encyclopedia of Civil Society*, February 2009.
- “Corporate Social Engagement in Latin America: The New Alliance for Progress?” *Grassroots Development*, Volume 29, No. 1 (2008)
- “De Solitarios a Solidarios” in Lilian Dreyer and Maria Elena Pereira Johannpeter’s *O Quinto Poder: Consciencia Social De Uma Nacao*, (Porto Alegre: L&PM, 2008), pp 74-97.
- “Putting Civil Society on the Economic Map of the World,” *OECD Statistics Newsletter*, (February 2007). Available at: <http://ccss.jhu.edu/publications-findings/?did=93>.
- “Federal Spending and Tax Policies: Their Implications for the Nonprofit Sector” in Elizabeth Boris and Eugene Steurle, editors. *Nonprofits and Government*, 2nd Edition. (Washington, DC: The Urban Institute Press, 2006).
- “Government – Nonprofit Relations in International Perspective,” in Elizabeth Boris and Eugene Steurle, Editors. *Nonprofits and Government*, 2nd Edition. (Washington, DC: The Urban Institute Press, 2006).
- “Charities Need More Investment Capital,” *The Chronicle of Philanthropy*, August 3, 2006.
- “The Nonprofit Sector in Comparative Perspective,” in Walter W. Powell and Richard Steinberg, Editors. *The Nonprofit Sector: A Research Handbook* (New Haven: Yale University Press, 2006)
- "Federal Spending and Tax Policies: Their Implications for the Nonprofit Sector" with Alan J. Abramson and C. Eugene Steuerle, in Elizabeth Boris and Eugene Steuerle, eds., *Nonprofits & Government*, Second Edition, (Washington: Urban Institute Press, 2006), pp. 107-140.
- "Government-Nonprofit Relations from an International Perspective," in Elizabeth Boris and Eugene Steurle, eds., *Nonprofits & Government*, Second Edition, (Washington: The Urban Institute Press, 2009), pp. 399-435.
- “Charities Need More Investment Capital,” *The Chronicle of Philanthropy*, August 3, 2006.
- “The Nonprofit Sector in Comparative Perspective,” (with Helmut K. Anheier), in Walter W. Powell and Richard Steinberg (eds.), *The Nonprofit Sector: A Research Handbook*, 2nd Edition, (New Haven: Yale University Press, 2006, pp. 89-116).
- “Government-Nonprofit Relations in International Perspective,” in Elizabeth Boris and Eugene Steuerle (eds.), *Nonprofits and Government*, 2nd Edition, (Washington, D.C.: The Urban Institute Press, 2006).
- “Nonprofit Organizations: New Insights from QCEW Data,” (with S. Wojciech Sokolowski) *Monthly Labor Review*, (September 2005), pp. 19-26. Available at: <http://ccss.jhu.edu/publications-findings/?did=273>.
- “Training Professional Citizens: Getting Beyond the Right Answer to the Wrong Question in Public Affairs Education,” *Journal of Public Affairs Education*, Vol. 11, pp. 7-19, 2005.
- “Globalization and the Civil Society Sector.” In Soma Hewa and Darwin H. Stapleton (eds.), *Globalization, Philanthropy, and Civil Society: Toward a New Political Culture in the Twenty-First Century*, (Newark: Springer Press, 2005), pp. 137-152.

- "Nonprofit Employment in the Greater Washington Region," (with Stephanie Geller, and Wojciech Sokolowski) *The Business of Doing Good in Greater Washington: How the Nonprofit Sector Contributes to the Regions' Economy*, Nonprofit Roundtable of Greater Washington: Washington, D.C., February 2005, pp. 27-45.
- "UN Handbook on Nonprofit Institutions: Putting Civil Society on the Economic Map," *Alliance*, December 2004
- Spanish version published in *Cuadernos de la Asociacion Espanola de Fundaciones*.
- "The Changing Context of American Nonprofit Management," in Robert D. Herman, et. al (eds.). *The Jossey-Bass Handbook of Nonprofit Leadership and Management*, Second Edition, October 2004, pp. 81-101.
- "The Real Lessons of September 11 for American Charities," *September 11 The Philanthropic Response*, (New York: The Foundation Center, 2004), pp. 1-8.
- "So What? Accounting for Non-profit Impact," (with Kathryn Chinnock), *AccountAbility Forum: Insight in Practice*, Issue 2, Summer 2004, pp. 26-30.
- "Global Nonprofit Sector," Dwight Burlingame (ed.) *Philanthropy in America: A Comprehensive Historical Encyclopedia*, (Santa Barbara: ABC-CLIO, Inc., 2004), Vol. 1, pp. 182-189.
- "Devolution, Marketization, and the Changing Shape of Government-Nonprofit Relations," (with Kirsten Grønberg), in Eberhard Bohne, et. al. (eds.), *Transatlantic Perspectives on Liberalization and Democratic Governance*, *Transatlantic Public Policy Series*, Vol. 1, pp. 126-157, March, 2004
- "How Healthy is your Civil Society Sector?" *Alliance*, Vol. 9, No. 2, (June 2004).
Reprinted in *Civilsociety.hr*, 1:1, November/December 2004, pp. 8-10.
- "Um dos maiores pesquisadores da Terceiro Setor," *Filantropia: Voluntariado & Terceiro Setor*, Brazil, Edição 08 – ano II, September/October 2003.
- "NGO Development in Central and Eastern Europe: An Empirical Overview," (with Stephan Toepler) *East European Quarterly*, XXXVII, No. 3, (September 2003).
- "Capturing Nonprofit Institutions in National Accounts," (with Helen Tice) *Maecenata Actuell*, No. 41, August 2003, pp. 6-9.
- "Voluntary Failure Theory Correctly Viewed," in Helmut Anheier and Avner Ben-Ner, editors, *The Study of the Nonprofit Enterprise*, (Kluwer Academic/Plenum Publishers, 2003), pp. 183-186.
- "Enroning America's Charities," *The Chronicle of Philanthropy*, (May 29, 2003).
- "Nonprofit Employment is on the Rise Around the Globe," *The Chronicle of Philanthropy*, (May 15, 2003).
- "Capturing Nonprofit Institutions in National Accounts," (with Helen Tice) *The Statistics Newsletter*; OECD, April 2003, No. 14, April 2003.
- "In, But Not Of, the Market: The Special Challenge of Nonprofit-ness," (with Ruth McCambridge) *The Nonprofit Quarterly*, Vol. 10, Issue 1, (Spring 2003), pp. 8-14.
- "Institutional Roots of Volunteering: Toward a Macro-Structural Theory of Individual Voluntary Action," (with S. Wojciech Sokolowski) in Paul Dekker and Loek Halman, editors, *The Values of Volunteering: Cross-Cultural Perspectives*, (The Netherlands: Kluwer/Plenum Press, 2003), pp. 71-90.
- "What Nonprofit Wage Deficit?" *Nonprofit Quarterly* (Winter, 2002) pp. 61-62. Available at: <http://ccss.jhu.edu/publications-findings/?did=274>.
- "Devolution, Marketization, and the Evolution of Government-Nonprofit Relations," (with Kirsten Grønberg), in Lester M. Salamon, ed., *The State of Nonprofit America* (Washington: Brookings Institution Press, 2002).
- "The Resilient Sector: The State of Nonprofit America," in *The Nonprofit Quarterly*, Vol. 9, Issue 4 (Winter 2002), pp. 32-38.

- “Toward Civil Society: The Global Associational Revolution and the New Era in Public Problem-Solving,” Zhao LiQing and Carolyn Iyoya Irving, editors, *The Non-profit Sector and Development*, (Hong Kong: Hong Kong Press for Social Sciences Ltd, 2001), pp. 27-40.
- “The New Governance and the Tools of Public Action,” in Lester M. Salamon, editor, *The Tools of Government: A Guide to the New Governance*. (New York: Oxford University Press, 2002), pp. 1-51.
- “The Resilient Sector: An Overview,” in Lester M. Salamon, editor, *The State of Nonprofit America* (Washington: The Brookings Institution Press, 2002), pp. 3-61.
- “In Search of the Nonprofit Sector: Improving the State of the Art,” (with Sarah Dewees), *American Behavioral Scientist*, Vol. 45, No. 11, July 2002, pp. 1716-1740.
- “Global Civil Society,” (with Helmut K. Anheier, Regina List, et. al.), *Journal Marxism and Reality on Global Civil Society* (Chinese Language Edition), 2002.
- “Social Engagement,” *Foreign Policy*, May/June 2002, pp. 30-31.
- Reprinted in *Foreign Policy-Turkiye*, July/August 2002, pp. 16-17.
- “The Nonprofit Sector and Democracy: Prerequisite, Impediment, or Irrelevance?” in Alan J. Abramson, *Mapping New Worlds*. (Washington, DC: The Aspen Institute Nonprofit Sector Research Fund, 2001), pp. 9-15.
- “The Third Sector and Volunteering in Global Perspective,” *Associations and Emerging Europe* (Paris: La documentation Française, 2001), pp. 19-28.
- “The New Governance and the Tools of Public Action: An Introduction,” *Fordham Urban Law Journal*, Vol. XXVIII, No. 5, pp. 1611-1674.
- “The Nonprofit Sector at a Crossroads: The Case of America,” *Third Sector Policy at the Crossroads: An International Nonprofit Analysis*, edited by Helmut K. Anheier and Jeremy Kendall. (U.K. Plenum Publishing, 2001).
- “Nonprofit Institutions and the Household Sector,” (with Helmut K. Anheier), *Household Accounting Experience in Concepts and Compilation*, Vol. 1, (New York: United Nations, 2000), pp. 275-299.
- “Nonprofit Workforce: How Do We Stack Up?” (with Sarah Dewees), *The Nonprofit Quarterly*, Vol. 7, Issue 3, pp. 6-11.
- “Volunteering in Cross-National Perspective: Initial Comparisons,” (with Helmut K. Anheier), *Law and Contemporary Problems*, Autumn 1999, Vol. 62, No. 4, pp. 43-65.
- “The Emerging Sector Revisited: A Summary,” (with Helmut K. Anheier, et. al.), *Transnational Associations*, January-February, 1999, pp. 9-26
- Hungarian Edition: *The Emerging Sector Revisited: A Summary*, (with Helmut Anheier), Budapest, Hungary: Civitalis Egyesület, 1999
- “The Nonprofit Sector and the Federal Budget: Recent History and Future Directions,” (with Alan J. Abramson and C. Eugene Steurle), in *Nonprofits & Government: Collaboration and Conflict*, edited by Elizabeth Boris and C. Eugene Steurle, (Washington, D.C.: The Urban Institute Press, 1999), pp. 99-139.
- “Government-Nonprofit Relations in International Perspective,” in *Nonprofits & Government: Collaboration and Conflict*, edited by Elizabeth Boris and C. Eugene Steurle, (Washington, D.C.: The Urban Institute Press, 1999), pp. 329-367.
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"Block Grants and the Rise of Third-Party Government: The Challenge to Public Management", Testimony Before the Subcommittee on Economic Goals and Intergovernmental Policy of the Joint Economic Committee, U.S. Congress, 97th Congress 1st Session, (July 1981).

RECENT INVITED LECTURES

"Boosting Volunteer Visibility: The Global Challenge," 2º Congresso Português do Voluntariado, Lisbon, October 2017.

"The U.N. *Satellite Account on Nonprofit and Related Institutions and Volunteer Work: Towards a Pilot Implementation in Europe*" OECD/European Commission "Seminar on Satellite Accounts for Third Sector and Social Economy," Paris, October 2017.

"Chile's Civil Society Sector in Comparative Perspective," Santiago, Chile, September 2017.

"Volunteer Measurement: The Global Challenge," UNV-HSE Conference, Moscow, May 2017.

"10 Great Myths of Global Civil Society," Uzbek-American Roundtable on "Forming a developed system of independent NGOs: the experience of Uzbekistan and international practice," NIMFOGO, NANNOUz, Parliamentary Commission for Managing Public Fund under "Oliy Majlis" of the Republic of Uzbekistan, Ministry of Justice, Tashkent, Uzbekistan March 24, 2017.

"Philanthropication thru Privatization: Building Permanent Assets for Social Progress," Uzbek-American Roundtable on "Forming a developed system of independent NGOs: the experience of Uzbekistan and international practice," NIMFOGO, NANNOUz, Parliamentary Commission for Managing Public Fund under "Oliy Majlis" of the Republic of Uzbekistan, Ministry of Justice, Tashkent, Uzbekistan March 24, 2017.

"Foundation Dynamics: A Strategic Approach," Keynote Address at Annual Meeting of the China Donors Roundtable, Beijing, January 12, 2017.

"Putting the Third Sector/Social Economy on the Economic Map of Europe," Keynote Presentation to the International Conference on the Impact of the Third Sector in Europe, Brussels, November 9, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=483>.

- “Philanthropication thru Privatization: Building Permanent Assets for Social Progress—A Progress Report,” Philanthropication thru Privatization Conference, “PtP: The Third Route to Building Charitable Endowments—The Take-off Phase Conference,” Hannover Germany (hosted by the Volkswagen Foundation), November 2, 2016. Available at: <http://p-t-p.org/publications/?did=19>.
- “The Third/Social Economy (TSE) Sector: Conceptualization and Operationalization,” International Workshop of European Statistical Officials on Improving Data on the Third Sector, hosted by the Central Statistical Office of Poland, Warsaw, Poland, October 27, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=484>.
- “Putting the Third Sector/Social Economy on the Economic Map of Europe: The Statistical Revolution,” International Workshop of European Statistical Officials on Improving Data on the Third Sector, hosted by the Central Statistical Office of Poland, Warsaw, Poland, October 27, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=483>.
- “New Frontiers of Philanthropy: The Revolution in Social Purpose Finance,” Our Future Foundation and Moscow School of Management SKOLKOVO, Moscow, September 21, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=480>.
- “Philanthropication thru Privatization: Building Permanent Endowments for the Public Good,” Closing keynote address to the World Philanthropy Forum, Beijing, China, September 6, 2016
- “New Frontiers of Philanthropy: The Revolution in Social Purpose Finance,” Opening keynote address to the World Philanthropy Forum, Beijing, China, September 5, 2016.
- “New Frontiers of Philanthropy: The Revolution in Social Purpose Finance,” Keynote presentation to the Phillips Foundation Impact Investing Think Tank, Greensboro NC, May 19, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=478>.
- “Beyond NPIs: Institutionalizing the Measurement of the Third Sector and Social Economy in Europe,” Eurostat Spring Meeting of National Accounts Directors, Luxembourg, May 11, 2016.
- “Putting NPIs and the Third Sector on the Economic Map of the World,” 47th Session of the United Nations Statistical Commission side event “Measuring the contribution of Non-Profit institutions, the Social Economy, and Volunteering to the economy and well-being,” New York, March 8, 2016. Available at: <http://ccss.jhu.edu/publications-findings/?did=477>.
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- “Measuring the Social Economy in Europe: A National Accounts Approach,” Luxembourg Statistics Agency Conference on Satellite Accounts for the Social Economy, Luxembourg, October 14, 2015. Available at: <http://ccss.jhu.edu/publications-findings/?did=460>.
- “Measuring the Third Sector in Europe: Why Should Stakeholders Care?” Third Sector Impact Mid-Term Scientific Seminar, Brussels, October 12, 2015. Available at: <http://ccss.jhu.edu/publications-findings/?did=459>.
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- “10 Great Myths of Global Civil Society,” Institute for Social Research Seminar, Oslo, December 1, 2014.
- “Philanthropicization through Privatization: Building Permanent Endowments for the Common Good,” Brazilian Philanthropy Forum: Innovation in Philanthropy, Sao Paulo, November 6, 2014.
- “New Frontiers of Philanthropy: The New Actors and Tools Reshaping Philanthropy and Social Investment,” Universidad de San Andrés Lecture, Buenos Aires, November 4, 2014.
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- “WP2: Conceptualizing the Third Sector in Europe Update,” Third Sector Impact European Stakeholders Seminar, Brussels, October 15, 2014.
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- “New Frontiers of Philanthropy,” Anne Arundel Community Foundation Annual Meeting, Annapolis, MD, April 25, 2014.
- “The Future of Nonprofit America,” Kresge Human Services Program Symposium on the State of the Economy and Issues Facing the Human Services Sector: Implications for Networks, Coalitions and Umbrella Organizations, Washington, DC, April 3, 2014.
- “Philanthropication thru Privatization: Building Permanent Assets for Social Progress,” WINGS Conference Forum, Istanbul, March 28, 2014. Available at: <http://ccss.jhu.edu/publications-findings/?did=418>.
- “Philanthropication thru Privatization: Building Assets for Social Progress,” Philanthropication thru Privatization Release Conference, Volkswagen Foundation, Hanover, Germany, March 13, 2014.
- “Westchester County Nonprofits: A Major Economic Force,” Westchester County Nonprofits Report Release Event, Westchester, NY, March 5, 2014.
- “Nonprofit America: An Overview,” National Academy of Sciences Task Force on Nonprofit R and D Measurement, Washington, DC, February 20, 2014.
- “The New Frontiers of Philanthropy: Social finance for a time of crisis in Europe and beyond,” New Frontiers of Philanthropy Seminar, Università Cattolica del Sacro Cuore, Milan, January 23, 2014.
- “Third Sector Impact: WP2 and WP3,” Third Sector Impact Project Kick-off Meeting, Bologna, Italy, January 20, 2014.
- “Critical Issues Facing Non-Profits,” The League of American Orchestras, New York, NY, October 16, 2008.
- “The Vital Signs of High-Performance Governing,” American Association of Homes and Services for the Aging, Washington, DC, October 12, 2008.
- “The State of the Nonprofit Workforce: Emerging Trends and Strategies for Response,” 2008 Nonprofit Human Resources Conference, Washington, DC, September 29, 2008
- “The Global Associational Revolution,” The Global Philanthropy Forum 2008: Building Change Communities, Singapore, September 13, 2008.
- “Development of Procedures for Measuring Volunteering Work Through National Labour Force Surveys,” the New Zealand Non-profit Sector in Comparative Perspective and the History of the Non-profit Sector, Auckland, New Zealand, August 11, 2008.
- “United Nations Handbook on Non-profit Institutions in the System of National Accounts,” Committee on Monetary,

Financial and Balance of Payment Statistics, Luxembourg, July 3, 2008.

“The Non-profit Sector’s Economic Importance,” the European Policy Centre’s Conference – Demonstrating the Value of the Non-profit Sector for Society, Brussels, Belgium, June 12, 2008.

“Current Challenges and Opportunities for Non-profit Organizations,” The 52nd Annual Alliance Executive Leadership Conference, Napa, California, June 4, 2008.

“Nonprofit Case Studies and Statistical Data in Nonprofit Institutions”, International Conference on International Outreach and Coordination in National Accounts for Sustainable Growth and Development, Luxembourg, May 7, 2008.

“Putting Volunteering on the Economic Map of Europe: Challenges and Ways Forward,” Slovenia; General Assembly of European Volunteer Centre, Ljubljana, April 18, 2008.

“UNV/ILO Strategic Opportunities and the Role of Government in Relation to Volunteering,” IAVE Conference, Panama City, Panama, April 4, 2008.

“New Governance, Nonprofits and the Concept of Subsidiarity,” Institute on Enterprise and Society at the Catholic University of Milan, Rome, March 18, 2008.

“Regional findings from Florida’s Nonprofit Economic Data report,” Tampa, Florida, February 28, 2008.

“Challenges Facing U.S. Nonprofits, at the National Intergovernmental Audit Forum” Crystal City, Virginia, November 27, 2007.

“Great Myths of Global Civil Society,” Growth of the Nonprofit Sector conference in Washington, DC, November 16, 2007.

“New Studies on the Nonprofit Workforce from the Listening Post Project,” ARNOVA’s 36th annual conference, Atlanta, Georgia, November 14, 2007.

“Florida’s Nonprofit Sector: An Economic Force,” at the Florida Philanthropic Network, Miami, Florida, November 6, 2007.

“Putting Civil Society on the Economic Map of the World” CIRIEC conference, Victoria, British Columbia, October 23, 2007.

“State of Nonprofits in the U.S.,” for officials at CDW, one of the largest resellers of computers and information technology products, located in Chicago, Illinois, October 10, 2007.

“Global Assembly on Measuring Civil Society and Volunteering,” in cooperation with the United Nations Volunteers and the United Nations Statistics Division. Bonn, Germany, September 24, 2007.

“The State of the Sector” at the Ohio Association of Nonprofit Organizations, Columbus, Ohio, September 20, 2007.

“Workforce Issues Facing the Sector: Findings from the Johns Hopkins Listening Post Project,” at the National Human Services Assembly Leaders Summit, in Washington, DC, September 19, 2007.

“The Changing Face of Philanthropy,” New York, NY, September 12, 2007.

July - August - Lester Salamon presented, “The Future of Nonprofit in America,” in Washington, DC to The Finance Project, a specialized nonprofit research, consulting, technical assistance, and training firm for public and private sector leaders nationwide.

UN Economic Commission for Europe and the International Labour Organization. The meetings brought together experts from around the world to explore ways to promote common approaches among statistical agencies to measure volunteering, July 7, 2007.

“Fostering Progress: The Role of Nonprofit Organizations,” OECD World Forum on “Statistics, Knowledge, and Policy” in Istanbul, Turkey, June 29, 2007.

- “Expanding the Capital Program,” Kresge Foundation, Detroit, Michigan, June 20, 2007.
- “Nonprofit Governance and Management” Georgia Summit, Georgia Center for Nonprofits, Atlanta, GA, May 24, 2007.
- “The Future of Philanthropy,” The Skoll World Forum, Said Business School, University of Oxford, Oxford, UK, March 28, 2007.
- “Are We Moving Towards a Three-Sector Society?” Keynote Address, The Dead Sea Conference for Third Sector Research, Ein Bokek, Israel, March 15, 2007.
- Listening Post Roundtable Session, “Nonprofit Investment Capital Needs,” Case Foundation, Washington, DC, February 28, 2007.
- “The Contribution of Volunteering to the Achievement of the Millennium Development Goals,” Keynote Address to the United Nations Volunteers Seminar on Volunteering and the Millennium Development Goals, United Nations, New York, NY, December 6, 2006.
- “The Nonprofit Sector Internationally,” Presentation to the Advisory Committee Meeting to the Swiss Nonprofit Sector Project, Bern, Switzerland, December 2006.
- “Nonprofit Capital Needs: New Findings from the Johns Hopkins Listening Post Project” Paper presented at the Conference of the Association for Research on Nonprofit Organizations and Voluntary Action, Chicago, IL, November 17, 2006.
- Presentation to the Management School Faculty, University of Columbia at Bogota, November 9, 2006.
- “The Accountability Imperative for Nonprofits,” Presentation at the Nonprofit Center of Milwaukee, October 25, 2006.
- “The Accountability Imperative for Nonprofits,” University of Wisconsin at Milwaukee, October 25, 2006.
- “A Conversation with Lester Salamon” University of Wisconsin at Milwaukee, October 25, 2006.
- “Listening Post Project Overview,” State Nonprofit Associations, Minneapolis, MN, October 22, 2006.
- “Global Civil Society,” Verbandsmanagement Institut, Universitat Freiburg/Schweiz, October 10, 2006.
- “Community Foundations and Nonprofits: Allies to Maryland Governments,” Presentation to Maryland Grants Officers, Annapolis, MD, September 29, 2006.
- “The Future of Nonprofit America,” Delaware Association of Nonprofit Agencies, Newark, DE, September 27, 2006.
- “The Future of Nonprofit America,” Presentation at the Annual Conference of the Delaware Association of Nonprofits Agencies, Newark, DE, September 27, 2006.
- “The Nonprofit Sector in Comparative Perspective,” Presentation at the Danish Nonprofit Sector Research Conference, Odense, Denmark, September 14, 2006.
- “The Survey of Volunteering – An Investigation of the Voluntary Sector in Denmark,” Odense, Denmark, September 14, 2006.
- “The *UN Handbook on Nonprofit Institutions: System of National Accounts*, Centrum für soziale Investitionen, Heidelberg University, Frankfurt, Germany, September 12, 2006.
- “The New Governance: Implications for Civil Society,” Presentation at the 58th Annual UN NGO Conference, New York, NY, September 6, 2006.
- “International Philanthropy Fellows Conference” International Philanthropy Fellows, Bucharest, Romania, July 4, 2006.
- “Implementing the *UN Handbook on Nonprofit Institutions* in Europe, European Foundation Center, Brussels, Belgium, May 25, 2006.

- “The Future of Nonprofit America,” University of Chicago, Harris School of Public Policy, Chicago, IL, April 20, 2006.
- “The Future of Nonprofit America,” Alliance for Advancing Nonprofit Health Care, Washington, D.C., April 6, 2006.
- “Philanthropy in History: German and American Perspectives,” German Historical Institute, Washington, D.C., March 31, 2006.
- “The New Governance and the Tools of Public Action: Implications for Canada’s Voluntary Sector Initiative,” Government of Canada, Social Development Canada’s Conference on “Evaluation Progress in Building Partnerships between Government and the Voluntary Sector, Ottawa, Ontario, December 5, 2005.
- “Nonprofit Governance and Accountability: New Evidence on American Practice from the Johns Hopkins Listening Post Project,” ARNOVA Conference, Washington, D.C., November 19, 2005.
- “The Portuguese Nonprofit Sector in Comparative Perspective” Gulbenkian Foundation, Lisbon, Portugal, October 28, 2005.
- “Nonprofit Governance and Accountability: New Evidence from the Johns Hopkins Listening Post Project,” Independent Sector Conference, Washington, D.C. October 24, 2005.
- “The Prospect for Civil Society: Mexico and the World.” Keynote Address, Mexican Center for Philanthropy Conference, Mexico City, Mexico, October 18, 2005.
- “Ten Myths of Global Civil Society,” Amnesty International, Baltimore, MD, September 12, 2005.
- “The Future of Nonprofit Social Welfare Organizations,” National Leaders Summit, National Assembly, Washington, D.C., September 8, 2005.
- “Impact and Challenges of the Not-for-Profit Sector - A National and Local Perspective,” The Harry and Jeanette Weinberg Foundation Fellows Program, Baltimore, MD, July 26, 2005.
- “New Tools for Environmental Governance,” The 2005 Multi-State Working Group Conference, sponsored by the Michigan Department of Environmental Quality and the Multi-State Working Group on Environmental Performance, Grand Rapids, MI, June 20, 2005.
- “Ten Myths of Global Civil Society,” Keynote Address, Discover Canada Conference on the Nonprofit Sector, Toronto, March 22, 2005.
- “United Nations *Handbook on Nonprofit Institutions in the System of National Accounts* Workshop,” United Nations Development Programme, Nairobi, Kenya, March 10, 2005.
- “The Washington Region’s Nonprofit Workforce: Scope, Composition, and Change,” Nonprofit Roundtable’s Press Conference, The National Press Club, Washington, D.C., February 23, 2005.
- “The Washington Region’s Nonprofit Workforce: Scope, Composition, and Change,” Nonprofit Roundtable, Washington, D.C., February 23, 2005. “The Changing Social Compact and Nonprofit America,
- “The New Governance and the Changing Tools of Public Action,” The J. Douglas Gibson Lecture, Queens University School of Policy Studies, Kingston, Ontario, Canada, February 3, 2005.
- “Measuring Civil Society: Toward a Global Civil Society Index,” ARNOVA’s 33rd Annual Conference, Los Angeles, CA, November 19, 2004.
- “The Global Associational Revolution and the Emerging Civil Society Sector,” Korean Association of Nonprofit Sector Research, Seoul, Korea, November 12, 2004.
- “The Resilient Sector: The Future of Nonprofit America,” Gerald Seabury Lecture, University of California, Berkeley, Berkeley, CA, October 25, 2004.

- “Training Professional Citizens: Getting Beyond The Right Answer To The Wrong Question In Public Affairs Education,” Keynote Address Prepared, Annual Conference of the National Association of Schools of Public Affairs and Administration, Indianapolis, Indiana, October 22, 2004.
- “UN Handbook on Nonprofit Institutions in the System of National Accounts,” - Instituto Brasileiro de Geografia e Estatística IBGE, Rio de Janeiro, October 1, 2004.
- “UN Handbook on Nonprofit Institutions in the System of National Accounts,” Ministry of Justice, Brasilia, Brazil, September 30, 2004.
- “UN Handbook on Nonprofit Institutions in the System of National Accounts,” Fundacao Getulio Vargas, Sao Paulo, Brazil, September 29, 2004.
- "Implementing the United Nations Handbook in the System of National Accounts in Latin America: A regional workshop," The Economic Commission for Latin America and the Caribbean and the Center for the Study of State and Society (CEDES), Buenos Aires, Argentina, September 28, 2004.
- “The Future of The American Nonprofit Sector,” (Mastering the Competitive Environment) 8th Annual Fall Conference, Virginia Commonwealth University, Richmond, VA, September 20, 2004.
- “Whither Nonprofit America: Looking to the Future,” Empowering the Nonprofit Sector, Alliance for Nonprofit Management, Washington, D.C., August 13, 2004.
- “Civic Engagement/Civic Participation,” Digital Video Conference sponsored by the American Embassy in Santiago, Chile before an audience of 40 Chilean NGO leaders, including the Minister Secretary General, Congressmen, and other government officials. Washington, D.C. July, 26, 2004.
- “Context of the Not-for-Profit Sector – Local and National” Harry and Jeanette Weinberg Fellows Program, Baltimore, MD, July 20, 2004.
- “Comparative Nonprofit Sector Project: Dissemination of Tanzania Findings,” University of Dar Es Salaam, Dar Es Salaam, Tanzania, July 9, 2004.
- “The Resilient Sector: The Future of Nonprofit America.” Annual meeting, Pennsylvania Association of Nonprofit Organizations, Harrisburg, PA, June 23, 2004.
- “The Resilient Sector: The Future of Nonprofit America.” Alliance for Children & Families Board Meeting, Pittsburgh, PA, June 18, 2004.
- “The Resilient Sector: Nonprofits in a Time of Change,” Not-For-Profit Leadership Summit II, Westchester Community Foundation, Rye, New York, May 24, 2004.
- “The Resilient Sector: State of Nonprofit America.” “The Role of Philanthropic Organizations in Florida’s Civil Society.” Conference sponsored by The Reubin O’D. Askew Institute on Politics and Society and the Edyth Bush Charitable Foundation, Orlando, FL, May 13-15, 2004.
- “The Nonprofit Sector: A Major Force in Maryland, the Nation, and the World,” Delta Sigma Pi Lecture Series, Johns Hopkins University, Baltimore, MD April 14, 2004.
- “The Global Associational Revolution,” Skoll Social Enterprise Conference, Oxford University, United Kingdom, March 30, 2004.
- “Volunteering as an Economic Force,” International Conference on Social Capital, The Inter-American Development Bank, Lima, Peru, March 25, 2004.
- “Comparative Nonprofit Sector Project: Dissemination of East Africa Findings,” University of Nairobi, Nairobi, Kenya, March 16, 2004.
- “Future of Nonprofit America,” Future of Aging Conference, The American Association of Homes and Services for the Aging,” Washington, D.C. March 14, 2004.

- “The Dynamics of Civil Society in Comparative Perspective: The Structure and Impact of the Third Sector,” Spring 2004 Brown Bag Lecture Series, Johns Hopkins School of Advanced International Studies, Washington, DC February 11, 2004.
- “The Resilient Sector: The State of Nonprofit America.” The Boston Foundation, Boston, MA, January 28, 2004.
- “The Road Ahead: Challenges for Nonprofits in the 21st Century,” Andrew Carnegie Medal of Philanthropy 2003 Awards, Carnegie Institution, Washington, D.C., December 8, 2003.
- “Leadership in a Changing World,” Eleventh Annual Meeting of the Washington Regional Association of Grantmakers, Washington, D.C., November 19, 2003.
- “A Cornerstone of American Democracy: Nonprofits Yesterday, Today, and Tomorrow,” Keynote presentation at the 13th Annual Conference, Public Education Network, Washington, D.C., November 9, 2003.
- “Reconstituting the State: The New Governance and the Tools of Public Action,” 2003 Monroe-Paine Distinguished Lecture in Public Affairs, Harry S. Truman School of Public Affairs, University of Missouri-Columbia, MO, November 6, 2003.
- “America’s Resilient Nonprofits.” Keynote Speech for the Executive Alliance, Seattle, Washington, October 31, 2003.
- “The State of Nonprofit America,” Partnerships: Opportunities for All, 5th Annual Public Private Partnership Conference, D.C. Office of Partnerships and Development, Washington, D.C., October 21, 2003.
- “Civil Society in Global Perspective: An Overview,” Program on U.S.-Japan Relations, The Hauser Center for Nonprofit Organizations, Harvard University, Cambridge, MA, September 30, 2003.
- “The Resilient Sector,” Bayer Center for Nonprofit Management, Robert Morris University, Pittsburgh, PA, September 25, 2003.
- “Civil Society Development in Africa,” Africa Grantmakers’ Affinity Group, Mt. Washington Conference Center, Baltimore, MD, September 23, 2003.
- “Resilience of the National and Local Not-for-Profit Sector,” Harry and Jeanette Weinberg Fellows Program, Baltimore, MD, July 23, 2003.
- “The Challenge of Promoting Philanthropy and Nonprofit Organizations in the Emerging Democratic Societies and Market Economies,” International Conference on Globalization, Civil Society, and Philanthropy: Toward a New Political Culture in the 21st Century, Rockefeller Archive Center, Sleepy Hollow, NY, June 5-7, 2003.
- “The Tools of Government: A Guide to the New Governance,” Mastering the Art of Public Leadership Program, Brookings Institution, Washington, D.C., June 5, 2003.
- “Nonprofit America: What is It and Where is it Going?” Knight Foundation Program in Journalism and Philanthropy, University of Mississippi, Oxford, Mississippi, May 30, 2003.
- “The State of Nonprofit America,” Keynote Address, YMCA Annual Conference, Orlando, Florida, May 28, 2003.
- “The State of the Nonprofit Sector,” Keynote Address, Nonprofit Executive Roundtable, Georgia State University Andrew Young School of Policy Studies, May 6, 2003.