THE EMERGING SECTOR
AN OVERVIEW

Lester M. Salamon
Helmut K. Anheier
CONTENTS

Preface xi

Summary of Principal Findings xiii

About the Authors xvi

Chapter 1: Introduction 1

Chapter 2: An Economic Force 23

Chapter 3: Variations on a Theme 31

Chapter 4: A House with Many Rooms 41

Chapter 5: Nonprofit Finance 57

Chapter 6: Country Profiles 75

Chapter 7: Issues and Implications 97

Appendices

A. Selected Social and Economic Indicators of Project Countries 116

B. The International Classification of Nonprofit Organizations (ICNPO) 118

C. Data Assembly Methodologies 122

D. Annual Nonprofit Sector Operating Expenditures by Country and ICNPO Group, 1990 126

E. Employment in the Nonprofit Sector by Country and ICNPO Group, in Percent, 1990 127

F. Revenue Sources of the Nonprofit Sector by Country and ICNPO Group, in Percent, 1990 128

References 131

Project Publications 135

Order Form 137

Researchers Involved 139

Project Funders 140
THE EMERGING SECTOR
AN OVERVIEW

• The first published product of the Johns Hopkins Comparative Nonprofit Sector Project.
• Brings the world’s private, nonprofit sector into empirical focus for the first time.

Recent changes in social and economic conditions and in public attitudes toward government are focusing new attention on private nonprofit organizations throughout the world. This book is a first attempt to gauge how well-equipped these organizations are to respond.

THE JOHNS HOPKINS COMPARATIVE NONPROFIT SECTOR PROJECT
In May of 1990, an international team of researchers operating under the auspices of the Johns Hopkins University Institute for Policy Studies launched the first major empirical examination of the scope, structure, financing, and role of the private, nonprofit sector in 12 major countries around the world using a common framework and approach. Included in this project were the United States, the United Kingdom, France, Germany, Italy, Hungary, Japan, Brazil, Ghana, Egypt, Thailand, and India.
The present report summarizes what the project has found with regard to the scope, structure, and financing of this crucial set of institutions in the various countries, and then identifies a set of issues these findings pose for the future evolution of this sector.

The Johns Hopkins University
Institute for Policy Studies