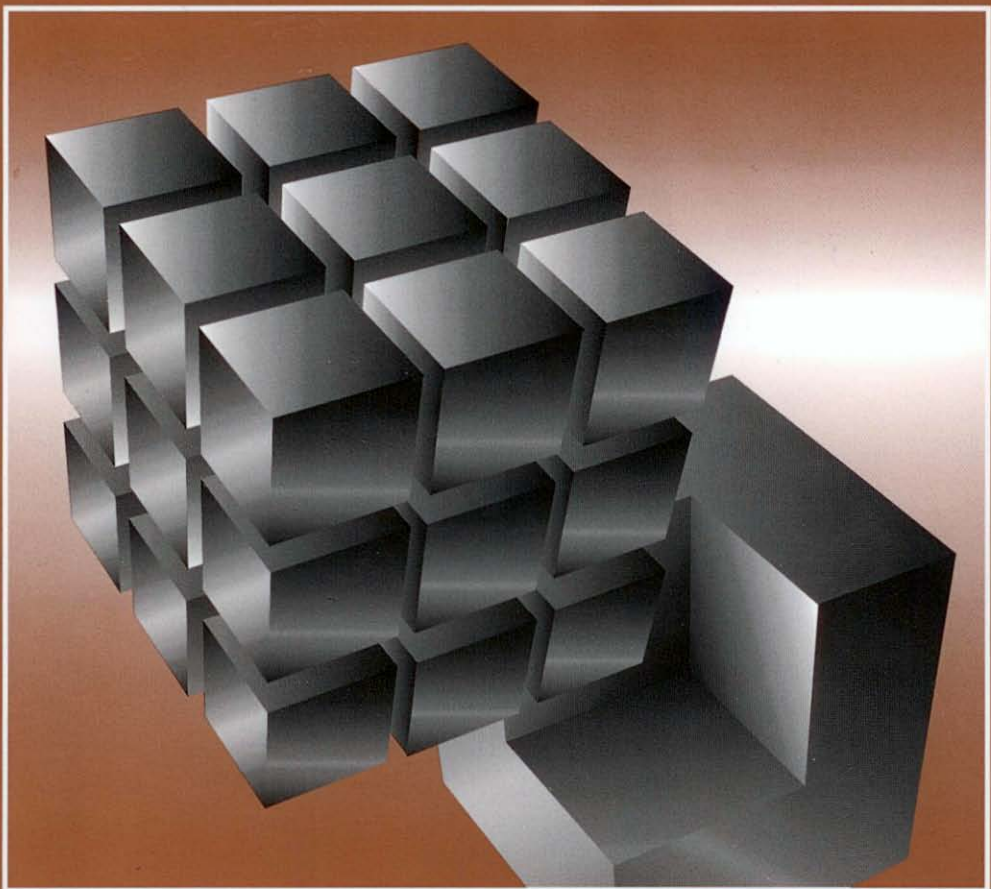


AMERICA'S NONPROFIT SECTOR

A PRIMER

SECOND EDITION



Lester M. Salamon

The Foundation Center is grateful to the Charles Stewart Mott Foundation for its generous gift in support of this publication.

Copyright © 1999 by Lester M. Salamon.
All rights reserved.
Printed and bound in the United States of America.
Cover and book design by Apicella Design.

Library of Cataloging-in-Publication Data

Salamon, Lester M.

America's nonprofit sector: a primer / Lester M. Salamon. — 2nd ed.

p. cm.

Includes bibliographical references and index.

ISBN 0-87954-801-0

1. Charities—United States. 2. Nonprofit organizations—United States.

3. Human services—United States. 4. Public welfare—United States.

I. Title.

HV91.S23 1999

361.7'0973—dc21

99-12559

CIP

Table of Contents

List of Tables and Figures	ix
Foreword, by John W. Gardner	xiii
Acknowledgments	xv
Chapter One: Introduction	1
PART I: OVERVIEW	5
Chapter Two: What is the Nonprofit Sector and Why Do We Have It?	7
Chapter Three: Scope and Structure: The Anatomy of America's Nonprofit Sector	21
Chapter Four: The Nonprofit Sector in Context: The Government and Business Presence	49
Chapter Five: How Did We Get Here? Historical Developments and Recent Trends	57
PART II: KEY SUBSECTORS	75
Chapter Six: Health Care	77
Chapter Seven: Education	95
Chapter Eight: Social Services	109
Chapter Nine: Arts, Culture, and Recreation	123
Chapter Ten: Advocacy, Legal Services, and International Aid	135
Chapter Eleven: Religion	149
PART III: LOOKING TO THE FUTURE	159
Chapter Twelve: Trends and Challenges	161
Chapter Thirteen: Conclusions	185
References	187
Index	197

America's Nonprofit Sector: A Primer

Second Edition

"Lester Salamon ... has become the premier guide to the [nonprofit] sector. He asks deeply relevant questions and answers them with hard data and keen analysis."

— John W. Gardner, Co-founder, Independent Sector

In this new, fully revised and expanded edition of *America's Nonprofit Sector*, Lester Salamon clarifies the basic scope, structure, operation, and role of the nonprofit sector in the U.S. More than that, he places the nonprofit sector into context in relation to government and the business sector and shows how the position of the nonprofit sector has changed over time, both generally and in the major fields in which the sector is active. The result is a basic introduction not only to the American nonprofit sector but to the American social welfare system more generally.

In addition to examining the nonprofit sector as a whole, Salamon includes separate chapters on the various "subsectors" of health care; education; social services; arts, culture, and recreation; advocacy, legal services, and international aid; and religion. For each, he identifies the role of the nonprofit sector, compares it to the roles played by government and for-profit firms, and highlights recent trends, drawing on the most up-to-date data available. A concluding chapter then looks to the future and draws on Salamon's long experience in this field to identify the major opportunities and challenges facing nonprofit organizations in the years ahead.

Written in a clear, easy-to-understand fashion, with numerous illustrative charts and graphs, *America's Nonprofit Sector: A Primer* is ideal for students, journalists, government officials, and citizens in the United States and elsewhere in the world who want a thorough yet comprehensible guide to this important component of American life. This revised edition adds a foreword by John W. Gardner, co-founder of Independent Sector, an entirely new chapter on religious institutions, a new chapter on future trends, and updated data and analysis throughout.

About the Author

Lester M. Salamon is a Professor at Johns Hopkins University and Director of the Johns Hopkins Center for Civil Society Studies. He is one of the most well-respected authors in the nonprofit field. In *America's Nonprofit Sector*, he draws upon his years of experience analyzing nonprofit organizations and American social welfare policy.

The Foundation Center is the leading source of information on foundation and corporate philanthropy. With the publication of *America's Nonprofit Sector: A Primer, Second Edition*, the Center continues to fulfill its mission of providing current and accurate information to the nonprofit community.



THE FOUNDATION CENTER
79 FIFTH AVENUE
NEW YORK, NY 10003-3076

ISBN 0-87954-801-0